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1	<b>How we cultivate our donors - a quick check list</b>
2	Annual Receptions
3	Birthday cards to major donors
4	Data Overlay - identify range of donor ability in your donor pool
5	Donor gatherings
6	Events
7	Face to face meetings / visits to update members
8	Holiday calls
9	Internet searches to learn more about donors
10	Maintaining a moves management data tracking system w/ good notes
11	Personal Touch Team calls
12	Phone calls
13	Station Tours
14	Stewardship - say whay you do & do what you say
15	Thank you cards after each visit
16	Thank you letters for donations - quick turn around